# Managing Cash Flow In the Cloud

The best way to take your QuickBooks Desktop to the cloud with CashFlowTool







#### DAVE FESTER CHIEF MARKETING OFFICER

**Finagraph**°



## MOHIT KAUL

SR. SOLUTIONS CONSULTANT

Ace Cloud Hosting



# 15+ years

Experience in Hosting Solutions





Founded

by ex-Microsoft & Bank of America leaders

## Always ready

Powerful data centers 99.9999% uptime

> 100% US-based software company building cutting edge financial

technology for lenders and small & medium businesses

**Finagraph**<sup>®</sup>



🛧 🛧 in the QuickBooks Marketplace





# Today's Agenda

How the cloud will save you money (and benefits)

Why use CashFlowTool with QBD in an Ace Cloud



How to set everything up



Q&A



How the cloud will save you money (and benefits)

# Challenges businesses face today...

#### Security issues

It is very likely to encounter data theft and cyber threats when it is stored in local servers.





#### Inability to access data remotely

When data is stored in a physical computer, it cannot be accessed remotely.

#### Real-time collaboration

Documents cannot be kept handy and accessed anytime and anywhere.





#### Extra costs

Extra costs are involved in purchasing and maintaining the on-premise hardware.

## Can you afford not to go to the cloud?

#### PC or Server w/QBD crashes or gets stolen

(Hopefully you have your company file backed up)

Purchase new server	\$5000
HW (Switch, Router, Firewall)	\$1000
Setup/Install Server/Configure QBD for all	\$2500
Server costs per user (5 user example)	\$150
VPN / Remote Access	\$500
Server Maintenance Cost (over 3 years)	\$1500
Tech Support (.25 hrs/per user/per month)	\$1000
Backup Solution (Hard Drive + Software)	\$1000

Ace Cloud Hostina

Firs

Ren

it 6 months Hosting @ 50% off	\$102
naining 30 months Ace Hosting	\$1020
Per User Total	\$1122
x5 users	\$5610
/36 months	\$156/ma

Less than half the cost

136 months (\$351/mo

\$12,650



Total

# Significant benefits in using the cloud

#### Accessible anywhere



Ace

Cloud

Hosting

Access your QBD (and more) in the cloud from any device, anywhere, anytime.

#### Always backed up



45-day rolling backup to recover anytime you need

#### Always running



SLA-backed 99.999% uptime to keep your business always up & running.

#### Round-the-clock support



Ready to help on-board and troubleshoot.

All included...

# ACE Cloud Hosting Expertise



# Extensive App Support



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# Why use CashFlowTool with QBD in Ace Cloud

## Why Cash Flow is essential right now?

# 93%

say it will impact the way their business operates 64%

say their cash reserves will last less than three months 73%

of businesses need at least one month of revenue to REOPEN

Survey of 1,790 Goldman Sachs small businesses. April 20, 2020

Reopening Mainstreet – Moody's Analytics

# Benefits of Cash Flow on Ace

✓ QBD is now in the Cloud

✓ CashFlowTool is always in the Cloud

- Businesses < Always access both, anytime anywhere (enables the perfect work from home environment)
  - ✓ Fast, reliable, secure, always accessible & always backed-up



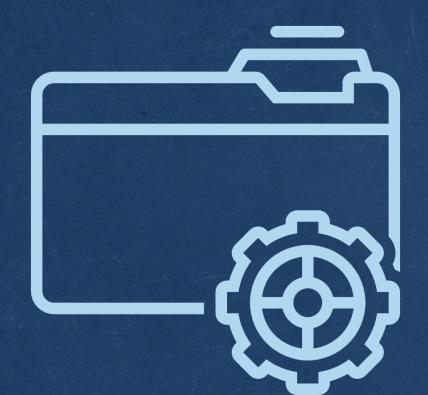
✓ Easy for you to setup for your clients ✓ Consistent, predictable

✓ Access anytime, anywhere

✓ Your clients QB data & Cash Flow are secure, reliable, always accessible & always backed-up



Accountants



# How to set everything up & demo



# See what customers say...





This is a complete game-changer! Jeff Klaubert, Owner HealthSource



I can operate my business with more confidence than ever before David Evans, Owner & Chief Coffee Officer





Best cash flow tool for small businesses Martha Yasso, Owner







★★★★★
Hosting was an obvious choice for us!
Steve Nevil, CEO

SBA



★★★★★
We are a very happy customer and recommend Ace to everyone!
Michael Sale, CEO



★★★★ Extremely Happy We were up & running in minutes Kimberly Eads, Founder



## Today's Webinar Offers & Resources





## Hang out and ask questions of the experts!



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